

2023 Commercial Educational Class

Commercial & Investment Division



NATIONAL ASSOCIATION of REALTORS®



SOUTHLAND REGIONAL ASSOCIATION OF REALTORS®, INC.

January 25, 2023
9:00AM - 10:30AM

Free class | In-Person
SRAR Auditorium



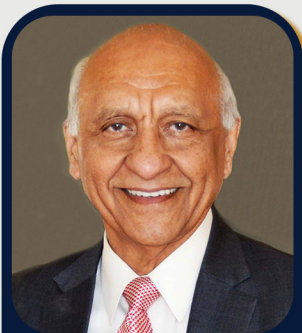
SCAN ME

CLICK HERE TO REGISTER

INTRO TO COMMERCIAL LEASING



Gina Uzunyan
CCIM



Bob Khalsa
CCIM



John Shamoun
GAA

Take 5 or more & receive a certificate of completion

To get reminders on C&I classes, text COM to 818-338-1414.

Classes do NOT provide continuing education credits.

Key Class Takeaways

- Differences between residential and commercial
- Different types of leases
- What forms are used?
- What do Landlords pay for?
- What do Tenants pay for?
- Legal implications of leases
- Tenant compatibility
- How do you get paid your fee?
- What are the financial considerations for both Tenants and Landlords